



Consolidated Statement of Financial Position

December 31, 2012, with comparative totals for 2011

ASSETS	2012	2011
Cash & cash equivalents	2,059,350	2,046,183
Board designated & restricted endowment	4,392,393	4,398,979
Other investments	1,226,380	1,300,606
Accounts receivable	230,079	264,938
Inventories	1,030,161	968,119
Prepaid expenses & other assets	80,042	79,127
Pledges & bequests receivable	917,647	303,174
Contributions receivable from charitable remainder trusts	169,068	147,439
Antiques & art	243,468	243,468
Land, buildings & equipment	19,374,357	19,279,172
TOTAL ASSETS	29,722,945	29,031,205

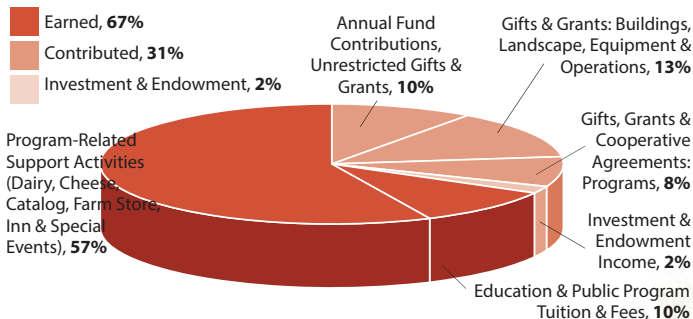
LIABILITIES & NET ASSETS

LIABILITIES:	2012	2011
Accounts payable	237,923	338,936
Deposits & other liabilities	806,225	879,201
TOTAL LIABILITIES	1,044,148	1,218,137
NET ASSETS:		
Unrestricted	26,824,313	25,864,327
Temporarily restricted	1,543,677	1,647,064
Permanently restricted	310,807	301,677
TOTAL FUND BALANCE	28,678,797	27,813,068
TOTAL LIABILITIES & NET ASSETS	29,722,945	29,031,205

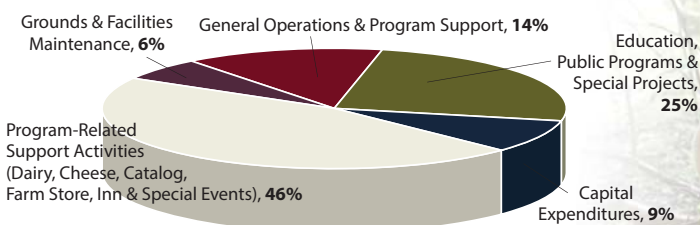
Consolidated Annual Operating Revenue & Expenditures

Year Ending December 31, 2012

Total Sources: \$8,995,700



Total Uses: \$8,995,700



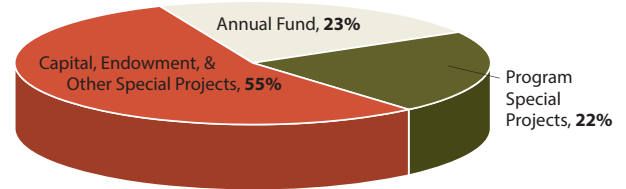
This is an internally prepared consolidation of all programs and operations at Shelburne Farms in 2012 for simplified presentation purposes only. Operating revenue and expenses include both the nonprofit entity – Shelburne Farms – and its wholly-owned subsidiary, which operates the Inn and other program related supporting activities. Land stewardship, endowment, campaign gifts and campaign capital improvements and other expenditures are not included. Total consolidated depreciation of \$763,830 is also not included.

A copy of Shelburne Farms' audited financial statement is available for inspection at Shelburne Farms, 1611 Harbor Road, Shelburne, Vermont 05482, 802-985-8686.

Contributor Support

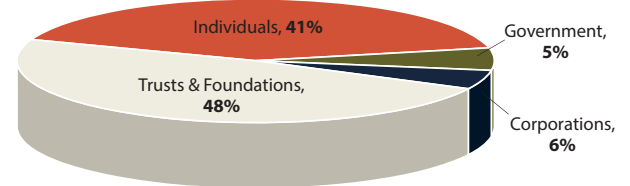
Total Contributions by Fund

Contributions to all funds totaled \$3,626,657 in 2012.



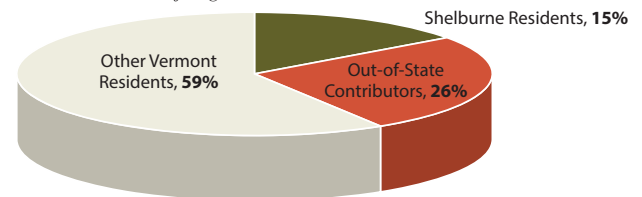
Total Contributions by Source

Shelburne Farms depends upon support from diverse private and public funding sources.



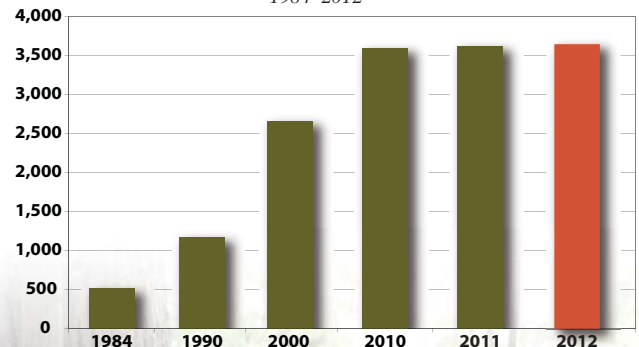
Contributor Demographics

In 2012 Shelburne Farms received contributions from 3,679 individuals, businesses and foundations in 44 states and 6 foreign countries and territories.



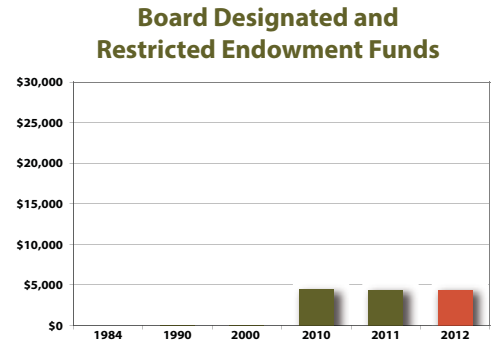
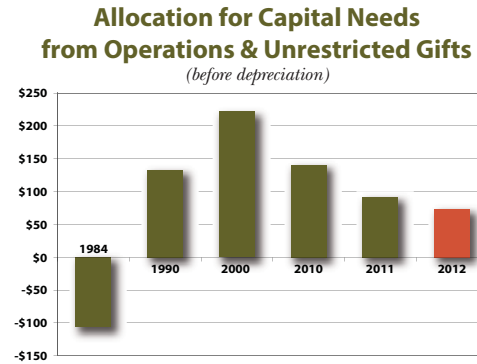
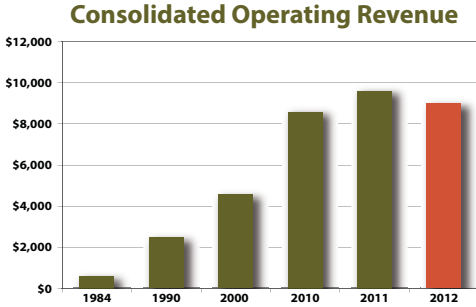
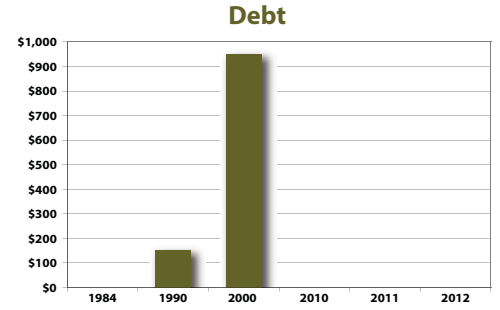
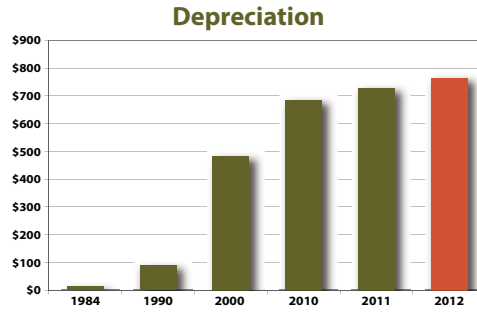
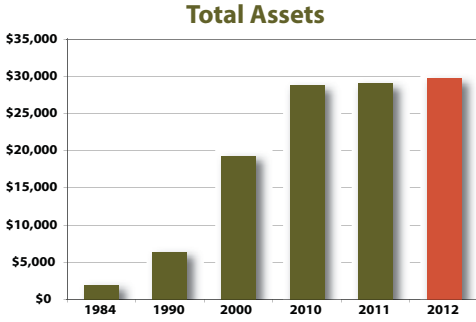
Total Number of Contributors

1984–2012





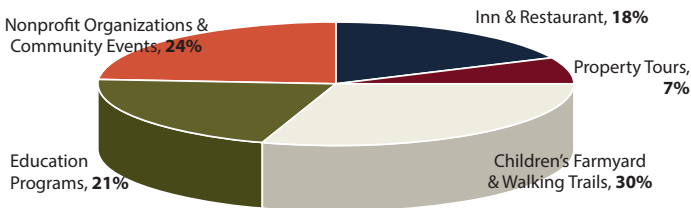
Financial Trends, 1984* – 2012 (In thousands of dollars)



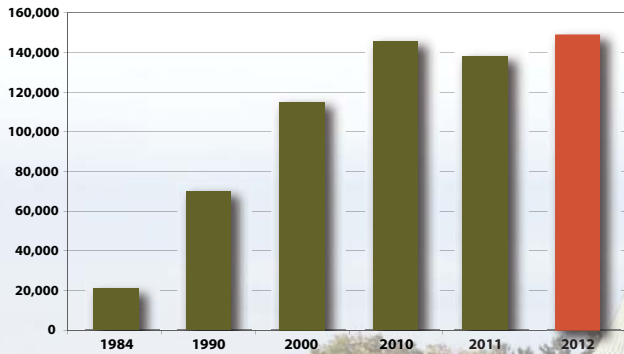
*1984 was the year the property of Shelburne Farms was bequeathed to the nonprofit.

Program & Visitor Attendance

Shelburne Farms served 149,028 people in 2012 through its education and visitor programs, and by making its facilities available for use by others.



Total Attendance
1984-2012



1,964
3,129
4,385
24,514
32,804
82,232

- Professional Development:** Curriculum support for educators in schools, nonprofit organizations & government agencies in Vermont, the U.S. and abroad
- Adult Programs:** Life-long learning programs, volunteers, educational tour groups & visitors, archive researchers
- Overnight Guests:** The Inn at Shelburne Farms & Guest Cottages
- Youth & Family Programs:** Early childhood & school programs, summer camps, 4-H, Work & Learn, campfires, Renaissance School
- Nonprofit & Community Events:** Meetings, conferences, special functions, concerts, weddings, festivals, Art Show
- Day Visitors:** Children's Farmyard, Walking Trails, Property Tours, Restaurant