At Shelburne Farms, we’re not just transforming kids; we’re transforming education. To the three “e”s of sustainability: economy, environment, and equity, we add a fourth: education. At the center of this project are educators, and we support them and their practice with the programs they need to educate for a sustainable future. Here’s how:

**Cultivating Change in Education**

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**Sustainability Academy preschool**

Together with the Burlington School District and Head Start, we launched a preschool classroom at the Sustainability Academy in Burlington last fall. The preschool extends the programming at the Sustainability Academy, with a focus on school-readiness, literacy, food, nutrition and the natural world.

**All outdoors, all the time**

We launched a new Adventures Camp: 5- and 6-year-olds spent each day entirely outdoors for the whole week! It’s a model to inspire early childhood educators about the benefits of play-based, outdoor education.

**NEXT UP for 2013:**

We’ll be publishing a new adaptation of Project Seasons for early childhood educators, based on our experiences with these two programs and others.
Cultivating Change through Collaboration

King Street Youth Center

Every Friday, King Street’s red bus rolls into the Farm Barn courtyard and preschoolers tumble out for a morning of Adventures. Most days, they’re greeted by our educator Linda Wellings (“Facilitator of Wonder”). Older King Street kids are offered spaces in our summer camps. Our partnership with King Street began nearly 20 years ago and has endured because of a shared commitment to getting kids outdoors—especially those without ready access to it.

Vermont FEED

In 2012, VT FEED was the local host for the National Farm to Cafeteria conference, and has been instrumental in building the Vermont Farm to School Network. Since 2000, this 3-way partnership (Shelburne Farms, NOFA-VT, and Food Works) has helped bring local, healthy foods to Vermont schoolchildren, and been a model for many outside the state. It all adds up to healthier kids and stronger communities.

NEXT UP for 2013:


A Park for Every Classroom

We’re collaborating with the National Park Service on a new program to make Parks more relevant to school classrooms. Modeled on the successful Forest for Every Classroom partnership, the program worked with teams from eight Parks in the northeast in its first full year in 2012. Workshops, meetings, and online exchanges helped teams develop strategies to integrate parks into school curricula.

Participating Parks

- Fort McHenry National Monument & Historic Shrine
- Gateway National Recreation Area
- Marsh-Billings-Rockefeller National Historical Park
- Morristown National Historical Park
- New England National Scenic Trail
- Salem Maritime National Historic Site
- Valley Forge National Historical Park
- Weir Farm National Historic Site

What’s a Team?

- A teacher
- Park Service staff person
- Community Partner

NEXT UP for 2013:

We’ll be expanding the program to eight more parks, who will be mentored as “sister” parks by the current teams.

Farm-Based Education Network

As part of an expanding network of farmers, educators, and land-based organizations, we’ve been offering workshops on how to create enduring educational experiences on your farm. This year, we offered fall and spring workshops to more than 40 participants from all of New England except Rhode Island (we’ll get them next time!), as well as New York, Quebec, New Jersey, North Carolina, Pennsylvania, Texas, and California.

NEXT UP for 2013:

“The ABC’s of Farm-Based Education” workshop, March 8–10, 2013. More information on our website.

A Watershed for Every Classroom

Another off-shoot of Forest for Every Classroom, this biannual program had a new cohort of educators in 2012. Since 1992, we’ve worked with the partners in the Champlain Basin Education Initiative to offer this program, which focuses on using Lake Champlain watershed as an outdoor classroom.

NEXT UP for 2013:

40 years of educating for a sustainable future
In 2012, we continued to work on improving our food and energy systems.

Composting
Our new Market Garden composting system — up and running for its first full season — recycled 100% of the Inn’s food scraps, or nearly 18 tons!

Pastures
This summer, we joined Butterworks Farm of Westfield, VT in hosting field trials supervised by Heather Darby of UVM Extension Service. She’s investigating whether organic soil conditioners and micronutrients can improve soil health and produce more nutrient-dense forage as a way to cut back on feeding grain to cows.

Water Quality
We became one of six farms collaborating with the VT Agency of Agriculture in a multi-year water quality research project comparing different strategies for reducing water run-off.

NEXT UP for 2013: We’re developing a water quality plan that looks at land use impacts within each of the Farm’s subwatersheds.

Nearly 72% of food served at Shelburne Farms was grown or produced in Vermont. (That’s by value. It includes the Inn, Farm Cart, and of course, all the produce from our Market Garden)

2012 saw structural repairs completed on the Lily Pool as part of the ongoing Formal Gardens Restoration Project.

Inn Gardens

We’ll produce about 156,000 lbs. of cheese by the end of 2012. That’ll be a new record! It took about 1.4 million lbs. of milk (from a total of 1.8 million).

The team celebrates the 100,000 lb. milestone in late August.

Our landscape and buildings are uniquely inspiring. By sharing them, we can support other organizations committed to building better communities and a more sustainable world.

Vermont Natural Resources Council celebrated their 50th anniversary with 2009 White House Green Jobs Czar Van Jones at the Coach Barn.

The Vermont Community Foundation announced their Farm to School Initiative at their 25th anniversary at the Coach Barn.

All Souls Interfaith Gathering held its 10th Choral Celebration for World Peace & Healing in the Breeding Barn, with speaker John Elder.

Brown Swiss Breeders National Sale in the Breeding Barn.

Vermont Cheesemakers Festival 3rd annual sold out event!

Shelburne Town Concerts played to their largest audiences ever in the Farm Barn courtyard.

Burlington Ensemble presented two great concerts at the Coach Barn in 2012, in support of Vermont FEED. BE’s Making Music With A Mission program supports many local nonprofits.

NEXT UP for 2013: BE will perform three concerts at the Farm next summer to benefit Vermont FEED.
McClure Challenge!

We are proud to mark our 40th year as an education organization with an exciting half million dollar challenge from Lois McClure. With this extraordinary gift, Lois shared her hope that other friends of the Farm join her in committing the support needed to ensure that Shelburne Farms continues to grow and flourish — to realize our vision for a sustainable world. A long-term goal is to grow our Stewardship Circle — people making planned gifts to benefit the Farm — to 500 members by our 50th anniversary in 2022. We’re now at 63, so let us know if you’ve included the Farm in your estate plans!

“Shelburne Farms is such a treasure. It gives me tremendous joy to make this gift, which I hope will inspire others to join in assuring the Farm’s vision and financial sustainability.”

— LOIS MCCLURE, HONORARY STEWARD

Survey Says!...

In our first-ever member survey in 2012, we asked you why you support the Farm. Here’s how you answered (the most frequently mentioned words display the largest!)

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Look how far we’ve come

The Coach Barn, 1972 & today

In the 1970s, the Coach Barn housed heifers (top). Today, it is a gathering and learning space for many area nonprofits, like the Vermont Fresh Network. At their annual Forum in 2010, chefs gathered with Senator Patrick Leahy.

The Farm Barn, c. 1975 & today

Crumpled copper roofing and a manure spreader in the northwest corner of the Farm Barn courtyard (top). In 2011 the corner was filled with students from Moretown, VT—some of the nearly 10,000 children who participate in our on-site youth programs each year.

The Inn at Shelburne Farms, 1986 & today

The construction team had already begun tearing off old roof shingles on the back end of Shelburne House (top). It reopened in 1987 as The Inn at Shelburne Farms.

You can find more “before and after” images on our new website: www.shelburnefarms.org/about_us/40th
Consolidated Statement of Financial Position
December 31, 2012, with comparative totals for 2011

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<tr>
<th>ASSETS</th>
<th>2012</th>
<th>2011</th>
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<tr>
<td>Cash &amp; cash equivalents</td>
<td>2,059,350</td>
<td>2,046,183</td>
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<td>Board designated &amp; restricted endowment</td>
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<td>Other investments</td>
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<td>Accounts receivable</td>
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<td>Prepaid expenses &amp; other assets</td>
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<td>Pledges &amp; bequests receivable</td>
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<td>Antiques &amp; art</td>
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<tr>
<td>Land, buildings &amp; equipment</td>
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<td>19,279,172</td>
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<td><strong>TOTAL ASSETS</strong></td>
<td>29,722,945</td>
<td>29,031,205</td>
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<th>LIABILITIES &amp; NET ASSETS</th>
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<td>Accounts payable</td>
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<td>Deposits &amp; other liabilities</td>
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<td><strong>TOTAL LIABILITIES</strong></td>
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<td>NET ASSETS:</td>
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<td>Unrestricted</td>
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<td>Temporarily restricted</td>
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<td>Permanently restricted</td>
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<td><strong>TOTAL FUND BALANCE</strong></td>
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<td>27,813,068</td>
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<tr>
<td><strong>TOTAL LIABILITIES &amp; NET ASSETS</strong></td>
<td>29,722,945</td>
<td>29,031,205</td>
</tr>
</tbody>
</table>

Consolidated Annual Operating Revenue & Expenditures
Year Ending December 31, 2012

**Total Sources:** $8,995,700
- Earned, 67%
- Contributed, 31%
- Investment & Endowment, 2%

**Total Uses:** $8,995,700
- Grounds & Facilities Maintenance, 6%
- General Operations & Program Support, 14%
- Program-Related Support Activities (Dairy, Cheese, Catalog, Farm Store, Inn & Special Events), 46%
- Capital Expenditures, 9%
- Education, Public Programs & Special Projects, 25%
- Education & Public Program Tuition & Fees, 10%
- Gifts, Grants & Cooperative Agreements: Programs, 8%
- Investment & Endowment Income, 2%
- Gifts & Grants: Buildings, Landscape, Equipment & Operations, 13%
- Annual Fund Contributions, Unrestricted Gifts & Grants, 10%
- Program-Related Support Activities (Dairy, Cheese, Catalog, Farm Store, Inn & Special Events), 57%
- Annual Fund, 23%
- Capital, Endowment, & Other Special Projects, 55%
- Program Special Projects, 22%

Shelburne Farms depends upon support from diverse private and public funding sources.

Contributor Support

In 2012 Shelburne Farms received contributions from 3,679 individuals, businesses and foundations in 44 states and 6 foreign countries and territories.

Contributor Demographics

This is an internally prepared consolidation of all programs and operations at Shelburne Farms in 2012 for simplified presentation purposes only. Operating revenue and expenses include both the nonprofit entity — Shelburne Farms — and its wholly-owned subsidiary, which operates the Inn and other program related supporting activities. Land stewardship, endowment, campaign gifts and campaign capital improvements and other expenditures are not included. Total consolidated depreciation of $763,830 is also not included.

A copy of Shelburne Farms’ audited financial statement is available for inspection at Shelburne Farms, 1611 Harbor Road, Shelburne, Vermont 05482, 802-985-8686.
Financial Trends, 1984* – 2012  (In thousands of dollars)

Program & Visitor Attendance
Shelburne Farms served 149,028 people in 2012 through its education and visitor programs, and by making its facilities available for use by others.

Program & Visitor Attendance

Professional Development:
Curriculum support for educators in schools, nonprofit organizations & government agencies in Vermont, the U.S. and abroad

Adult Programs:
Life-long learning programs, volunteers, educational tour groups & visitors, archive researchers

Overnight Guests:
The Inn at Shelburne Farms & Guest Cottages

Youth & Family Programs:
Early childhood & school programs, summer camps, 4-H, Work & Learn, campfires, Renaissance School

Nonprofit & Community Events:
Meetings, conferences, special functions, concerts, weddings, festivals, Art Show

Day Visitors:
Children’s Farmyard, Walking Trails, Property Tours, Restaurant

*1984 was the year the property of Shelburne Farms was bequeathed to the nonprofit.